

Founding-Partner Pilot Brief

For practice and hospital leaders. An AI clinical extender for primary care: **the AI prepares, the provider decides.**

The problem

Published EHR event-log research on 142 family medicine physicians (Arndt et al., *Ann Fam Med* 2017):

5.9 h

of an 11.4-hour workday spent in the EHR per weekday (1.0 clinical FTE)

85 min/day

on inbox management, 23.7% of total EHR time

1.4 h/day

of EHR work after clinic hours

How it works

1. Patient texts

Native SMS with talk-to-text, no app or portal. Identity verified first.

2. AI prepares

Deterministic emergency screen runs first; then a structured intake using Epic (FHIR R4) meds, allergies, conditions.

3. Provider decides

Summary and draft order land in the provider's queue to approve, modify, or reject. Zero autonomous clinical actions.

The pilot

Scope

- **Length:** 3–6 months
- **Size:** 1–10 primary care providers and their panels
- SMS intake, provider review queue, care-gap outreach
- Epic FHIR R4 integration under your existing agreements
- Baseline In-Basket measurement before go-live, then measurement against it
- BAAs executed before any PHI flows

What the founding partner gets

- Direct access to the physician founder throughout the pilot
- Workflow configured to your practice's protocols
- Shared, transparent reporting of the pilot measurements
- Input into the product roadmap

Pilot pricing. No licensing fee for the pilot. In exchange, we ask partners to share de-identified, aggregate pilot outcome data, handled under a BAA, so we can measure results together.

70% In-Basket reduction: design target, not a result. This is the reduction AgenticMD is being designed to reach. It has not been measured in a clinical setting; measuring it against your baseline is a primary goal of the pilot.

Honest status

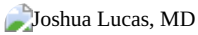
AgenticMD has **no customers, no pilot data, and no testimonials yet**. The product is running pre-launch integration tests with synthetic, non-real patient data. We are looking for one healthcare organization to be our first partner and help measure what it actually does.

Security & compliance status

Business Associate Agreements	In place AI model provider (Anthropic): BAA executed. Pending SMS carrier (Twilio): BAA pending. No PHI is sent through it until executed.
Encryption	In place TLS in transit; clinical content and PHI encrypted at rest.
Audit trail	In place Immutable log of every authentication, message, and provider action; identifiers hashed.
Emergency screen	In place Deterministic pattern matching runs before the AI and routes red-flag symptoms to 911.
HIPAA	In place Built to HIPAA requirements; AgenticMD acts as a business associate of the practice. Pending Production hosting on HIPAA-eligible infrastructure under a BAA before launch. Current hosting is for synthetic-data testing only.
SOC 2	Planned, not achieved Planned. AgenticMD has not started or completed a SOC 2 audit.

SOC 2 roadmap (all planned, none complete): readiness assessment → SOC 2 Type I → SOC 2 Type II. We'll complete your organization's vendor security review as part of pilot onboarding.

About the founder



Joshua Lucas, MD

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Family medicine physician with ProMedica Physicians Group since 2016, practicing full-scope family medicine, including obstetrics and hospitalist care. Trained at the Texas A&M family medicine residency and Wayne State University School of Medicine.

“I’ve practiced full-scope family medicine since 2016, from delivering babies to rounding in the hospital. The care itself has never been what wears clinicians down. The inbox has. I built AgenticMD so the AI does the preparation and the provider makes the decision, every time.”

Joshua Lucas, MD, Founder

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